

## FOR IMMEDIATE RELEASE

February 24, 2012

## CAMBRIDGE INDUSTRIES GROUP (CIG) ENHANCES MANUFACTURING BY ACQUIRING THE MANUFACTURING EXPERTISE AND EQUIPMENT OF FLEXMPE, A LEADING CONTRACT MANUFACTURER

**Shanghai, China – February 24, 2012** - Cambridge Industries Group (CIG) today announced it had acquired the SMT manufacturing expertise and equipment of FlexMPE, a foreign invested, Shanghai-based electronics contract manufacturer owned by Schmidt Electronics Group Ltd. CIG will form CIG-FlexMPE, a CIG fully owned company, to continue operations.

Gerald Wong, Chairman and CEO of CIG, said: "At the end of 2011, CIG had cumulatively shipped 3.2 million GPON ONT units worldwide. This acquisition is part of our growth plan in response to strong demand for our products. We will continue to invest in the expansion of our manufacturing capabilities to exceed our visible demand. The experience of the FlexMPE team, their quality system and the advanced manufacturing capabilities with RFID-based control and tracking systems will aid CIG in increasing its manufacturing efficiency and customer satisfaction."

Klaus Festl, Chairman and CEO of Schmidt Electronics Group Ltd., said: "Starting from an initial manufacturing process consultancy unit, FlexMPE today is one of the leading high-quality, high-mix manufacturing service providers in China, capitalizing on its cutting-edge technology implementations to further enhance quality and production efficiency. FlexMPE's manufacturing excellence will support the fast business growth of CIG and its supply of high-quality products."

Torsten Koerting, former General Manager of FlexMPE and the new General Manager of CIG-FlexMPE, said: "The strong commitment and further investment of CIG in the continued growth of CIG-FlexMPE's prototyping and high-mix products manufacturing business will assure its current customer base that CIG-FlexMPE will become a market leader in that field."



## **About Cambridge Industries Group (CIG)**

Cambridge Industries Group (CIG), headquartered in Shanghai, China, is a leading independent ODM of telecom customer premise equipment (CPE) focused on the FTTP and in-home CPE markets. The company's broad CPE portfolio includes ONT, ONU and MDU products as well as residential gateways and optical modules. Millions of CIG's products are deployed worldwide through multiple OEM partners. Unlike traditional ODM business models, CIG has a vertically integrated model utilizing in-house advanced R&D and a quality product realization process coupled with high volume manufacturing and global services. CIG is capable of supplying its partners with a rich variety of high quality, low cost CPE products with enhanced features and customized solutions. For more information visit: http://www.ci-g.com.

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